## DIRECTORATE OF DISTANCE EDUCATION

## UNIVERSITY OF JAMMU

## PGDBM SEMESTER I (2019-20)

INTERNAL ASSESSMENT ASSIGNMENTS ......(Attempt all)

Paper -1

HRM

IAA- 1 Discuss the recruitment and selection process in a manufacturing company.

IAA-2 Write a short note on work life balance.

Paper-II

Marketing Management

IAA-1 Discuss the various stages in buying decision.

IAA-2 How are surveys conducted on line? Discuss.

Paper -III

Financial Management.

IAA-1 "Profit maximization is not only the main objective of business". Comment.

IAA-2 Write are the various factors influencing working capital. Discuss in detail.

Paper –IV Quantitative Methods in Research Methodology.

IAA- 1 Find Karl Pearson's coefficient of correlation from the following series of marks secured by

10 students in a class test in Mathematics and statistics:-

Marks in Math's:- 45 70 65 30 90 40 50 75 85 60

Marks in statistics: 35 90 70 40 95 40 60 80 80 50

Assume 60 and 65 as working mean.

IAA-2 Below is given the annual production [in thousand tons] of a fertilizer factory

Years. 1977 1978 1979 1980 1981 1982 1983

Production 70: 75 90 91 95 98 100

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contine as will be notified.