

Dear Learners,

The Seminar is a compulsory course (MCOMC160) component of **M.Com Semester I**, carrying **100 marks**. All learners are required to prepare and present their work with complete sincerity and academic responsibility. The presentation must be **original, self-prepared and independently developed**.


The use of **AI tools, automated content generators or any external assistance** for preparing the presentation, report or supporting material is strictly prohibited. Students must also refrain from using **animations, transitions, special effects, or decorative elements** in their slides. The presentation should remain simple, professional and content-focused.

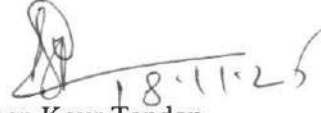
Each student is required to **submit the final presentation** to the following email ID: cdoeonlinepgprogramme@gmail.com

The last date for submission is: 15th December, 2025. Submissions after the deadline will not be accepted.

You are advised to carefully follow the instructions provided in the next section and ensure that your work reflects your own understanding, effort and analytical skills.

Wishing you all the best for your preparation and presentation.


Dr. Deepti Abrol
Teacher-In- Charge


Prof. Sandeep Kour Tandon
Coordinator, M.Com.

INSTRUCTIONS FOR PREPARING POWER POINT PRESENTATION

OBJECTIVE

Students are required to prepare 7-8 slides PowerPoint presentation (topic allotted as *Annexure A*). The presentation should be designed to represent it for 4-5 minutes.

PRESENTATION GUIDELINES

- **Timing:** Ensure your presentation lasts for 4 to 5 minutes. Practice to manage your time effectively.
- **Visual Design:** Use clear, legible fonts and appropriate colours. Avoid cluttering slides with too much text.
- **Images and Charts:** Include relevant visuals (e.g., logo, revenue charts, product images) to make your presentation engaging.
- **Bullet Points:** Use short bullet points and expand on them while speaking, rather than reading from the slides.
- **Transitions:** Use smooth transitions between slides, but avoid overusing animations.
- **Case Study/Examples:** The topic should be supported by related case studies or examples.

SUBMISSION AND DEADLINE

Ensure your presentation is saved in an appropriate PPT format (e.g., .pptx) and submit it to the email id (cdoeonlinepgprogramme@gmail.com). Please ensure that you submit your Power Point Presentation by 15th December, 2025 positively. Kindly include your Enrolment no. in the file name the subject of your email (e.g. 1655COMC25). This will help streamline the process and avoid any confusion.



CENTRE FOR DISTANCE AND ONLINE EDUCATION
UNIVERSITY OF JAMMU
M.COM. Semester – I (NON-CBCS)
SEMINAR
SYLLABUS
(Core Course)

Course: MCOMC160
Credit: 4

Max Marks: 100 Marks

Each candidate shall make preferably power point presentation on any topic of course/s studies at M.Com. 1st Semester. The said presentation would be evaluated by an expert. Each candidate shall make such presentation before a group of about 30 students and assessment will be made on the following parameters

1. Contents of presentation: 20 Marks
2. Current knowledge: 20 Marks
3. Communication skill: 20 Marks
4. Quality of answers raised: 20 Marks
5. Quality of answers given: 20 Marks

During the presentation no candidate can leave the seminar room till the presentation of all the group candidates is complete. Moreover, HOD of concerned college or University Campus or DDE would also ensure that no candidate would repeat the same presentation already made by somebody else in the seminar.

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ANNEXURE A

S. No.	EN Roll No.	Name of the Student	Topics
1	1001COMC25	Simran Thakur	Organisational Behaviour and the Detailed View of Disciplines Contributing To OB.
2	1002COMC25	Pavneet Kour	The Role and Application of OB Knowledge To Management Practices
3	1003COMC25	Dolly Verma	Hawthorne experiments and its Applicability to Business
4	1004COMC25	Suneha Sharma	Human Behaviour Approach and its implications
5	1005COMC25	Harpreet Kour	Individual dimensions of Organisational behavior
6	1006COMC25	Guneet Kour	Individual differences and Models of OB
7	1007COMC25	Tamana	Perception -perceptual process, and distortion in person's perception
8	1008COMC25	Samridhi Kerni	Managerial implications of perception and developing perceptual skills
9	1009COMC25	Shivali Katoch	Learning - Meaning and components of learning process
10	1010COMC25	Taniya Sharma	Learning theories
11	1011COMC25	Ananya Sharma	Reinforcement principle and OB modification
12	1012COMC25	Rishita Sharma	Personality - Meaning, theories of personality
13	1013COMC25	Chahat Amla	Determinants of personality, personality & Behaviour
14	1014COMC25	Akriti Jamwal	Attitudes - Concept & meaning, theories of attitude formation
15	1015COMC25	Vanshika Dogra	Factors in attitude formation, attitude change, attitudes and values
16	1016COMC25	Archi Khajuria	Stress - Meaning, causes, effects
17	1017COMC25	Kasak Sharma	Stress and Coping strategies for stress.
18	1018COMC25	Supneet Kour	Interpersonal Behaviour and Transactional Analysis (TA)
19	1019COMC25	Sonali Choudhary	levels of self-awareness and ego states
20	1020COMC25	Priya Devi	Life script and Life positions
21	1021COMC25	Bharti Miniya	Stroking, Psychological games
22	1022COMC25	Nareena	Benefits and uses of TA
23	1023COMC25	Sonam Jamwal	Group Behaviour – Meaning and types
24	1024COMC25	Khushi Khajuria	Organisation group norms; Group cohesiveness, group decision making


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25	1025COMC25	Kashish Jamwal	Positive & negative aspects of group decision making
26	1026COMC25	Tania Sharma	Techniques for improving group decision making
27	1027COMC25	Alisha Gupta	Organisational committees and task force
28	1028COMC25	Tanisha Dubey	Quality circle and teams in organisation
29	1029COMC25	Sonika Kumari	Inter group behaviour and its aspects
30	1030COMC25	Aasmi Gupta	Organisational conflicts and its types
31	1031COMC25	Parmeet Kour	Conflict management and Strategies
32	1032COMC25	Riya	Organisational climate and developing a sound organisational climate
33	1033COMC25	Neha Thakur	Organisational effectiveness and its approaches
34	1034COMC25	Kajal Choudhary	Maximising or optimising effectiveness,
35	1035COMC25	Sushmeet Kour	Organizational effectiveness Vs managerial effectiveness
36	1036COMC25	Palak Gupta	Factors in organizational effectiveness
37	1037COMC25	Jasmeen Kour	Integration of individual-organisational goals
38	1038COMC25	Disha Manhas	Organisational effectiveness through adaptive-coping cycle
39	1039COMC25	Sonam Sharma	Relationship of Organisational change & development
40	1040COMC25	Sanjana Manhas	Reasons for organisational change and objectives
41	1041COMC25	Palvi Pawar	Process in planned change
42	1042COMC25	Bharti Mehra	Human reaction & resistance to change, change agents
43	1043COMC25	Janevi Sharma	Process of sampling
44	1044COMC25	Komal Sharma	Multiple correlation- advantages and disadvantages
45	1045COMC25	Japneet Kour	Shortcomings of multiple regressions
46	1046COMC25	Baby Kalotra	Procedure of setting hypotheses
47	1047COMC25	Harmeet Kour	Non-probability techniques
48	1048COMC25	Ishika Mehra	Difference between parametric and non-parametric tests


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49	1049COMC25	Bhumi Mehra	Advantages of non-parametric tests
50	1050COMC25	Akriti Thakur	Features of business statistics
51	1051COMC25	Khushi Abrol	Different methods of attributes of association
52	1052COMC25	Kitty Dogra	Principles of sampling
53	1053COMC25	Nageen	Determination of sample size
54	1054COMC25	Riya Singh	Binomial distribution, its importance and properties
55	1055COMC25	Samel Gupta	Partial correlation- uses and limitations
56	1056COMC25	Sakshi Sharma	Relevance of multiple regression
57	1057COMC25	Glorey Gill	Probability sampling techniques
58	1058COMC25	Tanu Hansa	Types of hypotheses
59	1059COMC25	Sayma	Role of probability
60	1060COMC25	Ritika Sharma	Type I and II errors
61	1061COMC25	Seema Gupta	Uses and steps of chi square
62	1062COMC25	Priyanka	Sampling: Concept, need and essentials
63	1063COMC25	Siya Bogal	Disadvantages of non-parametric tests
64	1064COMC25	Himanshu Sharma	Role of business statistics
65	1065COMC25	Siya Sharma	Evolution of GST in India
66	1066COMC25	Harleen Kour	Legislative framework of GST in India
67	1067COMC25	Dil Bhardwaj	E-way bill in the light of GST Act
68	1068COMC25	Guneet Kour	Import and export of goods and services under GST
69	1069COMC25	Shivani Kumari	Impact of GST on E-commerce marketplace sellers
70	1070COMC25	Manvi Attri	Reverse charge mechanism
71	1071COMC25	Sampriya Dogra	Tax Deduction at Source
72	1072COMC25	Neha Devi	Advantages of GST
73	1073COMC25	Monika Kumari	Composition scheme


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74	1074COMC25	Priya Choudhary	Eligibility and conditions for taking input tax credit
75	1075COMC25	Pariksha Sambyal	Credit Notes, Debit Notes and Electronic Cash Ledger
576	1076COMC25	Bhargavi	Electronic Credit Ledger and Electronic liability ledger
77	1077COMC25	Vanshika Thakur	Supply of goods and services exempted from GST
78	1078COMC25	Akansha Chib	Supply meaning, scope, composite and mixed supply
79	1079COMC25	Sadia Khan	Time of supply
80	1080COMC25	Prachi Manhotra	Value of supply
81	1081COMC25	Aparna Angural	Input Tax Credit in special circumstances
82	1082COMC25	Somia Khanam	GST impact on Health care services
83	1083COMC25	Komal Kumari	GST impact on Hotels and restaurants
84	1084COMC25	Purnima Pandita	Reversal of Input Tax Credit
85	1085COMC25	Neha Manhas	Recovery of Input Tax Credit
86	1086COMC25	Reetika Sharma	ITC utilization and Tax Invoice
87	1087COMC25	Tanisha	GST impact on education and commercial coaching/training
88	1088COMC25	Sanampreet Kour	Registration: Person liable and procedure for registration
89	1089COMC25	Dilsheen Kour	GST-Compulsory registration
90	1090COMC25	Simran Sheikh	GST Deemed registration
91	1091COMC25	Komal Choudhary	GST-Persons not liable to registration
92	1092COMC25	Priya Chouhan	GST-Casual taxable person and non-resident taxable person
93	1093COMC25	Kamia Dabgotra	GST-Amendment to registration
94	1094COMC25	Harjinder Kour	Cancellation of registration under GST
95	1095COMC25	Samriti Sharma	Revocation of cancellation of registration under GST
96	1096COMC25	Rasmeet Kour	Returns under GST
97	1097COMC25	Avantika Sharma	GST-Overview of various types of assessment.


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98	1098COMC25	Amarit Pal Choudhary	GST impacts on services and service providers
99	1099COMC25	Shivani Choudhary	GST impact on exports and special economic zones
100	1100COMC25	Hem Lata	GST impact on Goods transport agency
101	1101COMC25	Pankita Deonian	Levy and collection of GST
102	1102COMC25	Tanvisha Dogra	GST Compensation Fund
103	1103COMC25	Simranjeet Kour	Compensation payable to the states
104	1104COMC25	Vaishali Devi	Refunds under GST
105	1105COMC25	Janu Choudhary	Role of information in tax collection
106	1106COMC25	Manvi Sharma	Different Tax heads
107	1107COMC25	Krishma Sumbli	Basics of reports and essential requirements of a good report
108	1108COMC25	Khushi	Steps for making the report more effective
109	1109COMC25	Rasleen Kour	Financial reporting: Importance and objectives
110	1110COMC25	Poojan Choudhary	Types of Financial Reporting
111	1111COMC25	Charu Jamwal	Users of Financial Reporting
112	1112COMC25	Suneha	Difference between financial reporting and management reporting;
113	1113COMC25	Seema	Process of financial reporting
114	1114COMC25	Deepali Mehra	Issues and challenges in financial reporting with special reference to published financial statements
115	1115COMC25	Siya Sharma	Financial reporting for management-top level management, middle-level management and lower-level management
116	1116COMC25	Sakshi Sharma	Accounting Standards
117	1117COMC25	Saloni Slathia	Procedures for setting Indian accounting standards and International Standards
118	1118COMC25	Suriya Sharma	Problems in understanding and application of IFRS and Beneficiaries of convergence with IFRS in India
119	1119COMC25	Gunjan Mehta	Structure of IFRS
120	1120COMC25	Palak Rani	Process of IFRS


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121	1121COMC25	Vishakha Sharma	International financial reporting qualities and Objectives of corporate financial reporting
122	1122COMC25	Khushi Chouhan	Development of financial reporting objectives: Accounting Principle Board (APB, Statement No. 4)
123	1123COMC25	Anushka	Financial Accounting Standard Board (FASB, Concept No. I)
124	1124COMC25	Bhumika Sharma	True-blood report – Concept and objectives
125	1125COMC25	Kashish Sharma	Specific purpose reporting
126	1126COMC25	Amneet Kour	Nature of Segment reporting and Disclosure requirements of different user groups of segment reporting
127	1127COMC25	Prity Sharma	Problems and suggestions to improve interim reporting
128	1128COMC25	Khushu Sharma	Harmonisation in reporting: Need and obstacles in convergence and harmonisation
129	1129COMC25	Adii Dub	Segment reporting: Objectives and problems
130	1130COMC25	Gunjeet Kour	Interim reporting: Nature and objectives
131	1131COMC25	Aakriti Gupta	Corporate Governance Reporting
132	1132COMC25	Neha Sharma	Value Added Reporting
133	1133COMC25	Vishali Verma	HR Reporting Metrics
134	1134COMC25	Vishali Lalotra	Creative Accounting: Types and Importance
135	1135COMC25	Mahak Rani	Need for Environmental Accounting and Advantages of Environmental Accounting
136	1136COMC25	Vishakha Sharma	Scope of Environmental Accounting and Forms of Environmental Accounting
137	1137COMC25	Diya	Need For Forensic Accounting
138	1138COMC25	Sunidhi Rajput	Elements of Environmental Accounting and Mechanism of Environmental Accounting
139	1139COMC25	Dabgotra Saima	Functional Areas of Forensic Accounting
140	1140COMC25	Deepanshi Jamwal	Need For Social Accounting
141	1141COMC25	Samiksha Dogra	Nature and Benefits of Social Accounting
142	1142COMC25	Sunaina Devi	Managerial economist's role and responsibilities


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143	1143COMC25	Pooja Devi	Supply Function
144	1144COMC25	Diya Koul	Fundamental economic concepts: Incremental principle, opportunity cost principle, discounting principle, equi-marginal principle, principle of time perspective
145	1145COMC25	Manpreet Kour	Demand Analysis: Individual and Market demand functions
146	1146COMC25	Riya Choudhary	Law of demand
147	1147COMC25	Manmeet Kour	Determinants of demand
148	1148COMC25	Neha Sharma	Elasticity of demand: Price elasticity, income elasticity and cross elasticity
149	1149COMC25	Rhydm Bhan	Cardinal Utility Approach
150	1150COMC25	Shavani Devi	Indifference Curve Analysis
151	1151COMC25	Rachina Devi	Revealed Preference Theory
152	1152COMC25	Kashish Gupta	Demand estimation for major consumer durable and non-durable products
153	1153COMC25	Dania Anwar	Qualitative Demand forecasting techniques
154	1154COMC25	Deepanshi Rajput	Quantitative Demand forecasting techniques
155	1155COMC25	Tanbi	Production function with one variable
156	1156COMC25	Manvi Gupta	Production function with two variable
157	1157COMC25	Karticka Devi	Stages of Production
158	1158COMC25	Sumegha Rajput	Economies of Scale
159	1159COMC25	Jhanvi Sharma	Economic Value Analysis
160	1160COMC25	Kannu Bogal	Laws Of Return to Scale
161	1161COMC25	Samiksha Sambyal	Long-Run Cost Function
162	1162COMC25	Ishveen Kour	Short-Run Cost Function
163	1163COMC25	Nakita Chib	Perfect Competition and its Characteristics
164	1164COMC25	Kanika Sahi	Monopolistic Competition and its Characteristics
165	1165COMC25	Anamika Thapa	Oligopoly and its Characteristics
166	1166COMC25	Riya Langeh	Monopoly and its Characteristics
167	1167COMC25	Bharti Ahirwar	Price-Output determination under Monopoly


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168	1168COMC25	Vishali Kumari	Price-Output determination under Perfect competition
169	1169COMC25	Meenakshi	Price-Output determination under Monopolistic competition
170	1170COMC25	Sonali Thappa	Price-Output determination under Oligopoly
171	1171COMC25	Harleen Kour	Price Discrimination
172	1172COMC25	Manpreet Kour	Methods of price determination in Practice
173	1173COMC25	Saloni Verma	Maslows Need Hierarchy Theory
174	1174COMC25	Riya Choudhary	Vroom's Expectancy Theory of Motivation
175	1175COMC25	Kashish Raina	Motivation and Punishment
176	1176COMC25	Verinda	Leadership and its Theories
177	1177COMC25	Sugra Akhter	Motivation and its objectives
178	1178COMC25	Shruti Sharma	McClelland's Theory of Motivation
179	1179COMC25	Mitali Salgotra	Alderfer's ERG Theory
180	1180COMC25	Jasvir Kaur	Maslows Need Hierarchy Theory
181	1501COMC25	Durpan Singh	Vroom's Expectancy Theory of Motivation
182	1502COMC25	Pankaj Samotra	Motivation and Punishment
183	1503COMC25	Aditya Gupta	Leadership and its Theories
184	1504COMC25	Danish Sharma	Group norms and Group cohesiveness
185	1505COMC25	Akansh Gupta	Group decision making
186	1506COMC25	Goutam Sharma	Organisational committees
187	1507COMC25	Divyansh Sharma	Task force
188	1508COMC25	Sushil Kumar	Quality circle
189	1509COMC25	Aksham Lakhotra	Leadership- Meaning, styles
190	1510COMC25	Shubham	Theories of Leadership
191	1511COMC25	Tushar Aggarwal	Sampling vs non-sampling errors
192	1512COMC25	Varun Choudhary	Normal distribution, its importance and properties
193	1513COMC25	Atul Verma	Organisational Change, nature, importance
194	1514COMC25	Anish Gupta	Change levels


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195	1515COMC25	Dhruv	Change management- Meaning, challenges,
196	1516COMC25	Lakshay Singh	Non-probability techniques
197	1517COMC25	Arya Veer Singh Thakur	Precautions in data collection
198	1518COMC25	Ridham Kapoor	Reasons for organisational change
199	1519COMC25	Ansh Gupta	Key roles of organisation change
200	1520COMC25	Shravan Sharma	Managers as a change agent
201	1521COMC25	Aman Katal	Models of organisation change
202	1522COMC25	Mehul Raina	Factors in organizational effectiveness
203	1523COMC25	Shagun Kumar Bhagat	Integration of individual-organisational goals
204	1524COMC25	Jasmeet Singh	Organisational effectiveness through adaptive-coping cycle
205	1525COMC25	Ankit Singh	Relationship of Organisational change & development
206	1526COMC25	Tarun Sakolia	Reasons for organisational change and objectives
207	1527COMC25	Aryan Mishra	Process in planned change
208	1528COMC25	Lakshay Thakur	Human reaction & resistance to change, change agents,
209	1529COMC25	Harmeet Singh	Elements of environmental accounting and Mechanism of environmental accounting
210	1530COMC25	Simranjot Singh	Import and export of goods and services under GST
211	1531COMC25	Mayank Sharma	Credit Notes, Debit Notes and Electronic Cash Ledger under GST
212	1532COMC25	Anshul Sharma	Group norms and Group cohesiveness
213	1533COMC25	Adarsh Kotwal	Group Decision Making
214	1534COMC25	Rohit Kumar	Organisational Committees
215	1535COMC25	Vivek Sharma	Task force
216	1536COMC25	Sahil Sharma	Quality circle
217	1537COMC25	Aniket Sharma	Transactional analysis (TA)- Meaning, levels of self awareness,
218	1538COMC25	Jatin Jamwal	Ego states and Life scripts
219	1539COMC25	Rakesh Kumar	Transactional analysis and life positions


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220	1540COMC25	Rashid Shabir	GST impact on Health care services
221	1541COMC25	Sahil Kumar	GST impact on Hotels and restaurants
222	1542COMC25	Karan Verma	Group Behaviour - Meaning, types of groups
223	1543COMC25	Sourav Sharma	Recovery of Input Tax Credit
224	1544COMC25	Avinash Singh Sandhu	Individuals dimensions of OB
225	1545COMC25	Aman Kumar	GST compensation fund
226	1546COMC25	Pankaj Singh Chauhan	Disciplines contributing to the field of OB
227	1547COMC25	Gokul Singh Naranian	Types of Market Structures
228	1548COMC25	Divjot Singh	Perfect Competition
229	1549COMC25	Sourav Singh	Pricing Practices
230	1550COMC25	Chirag Vashisht	Price Discrimination
231	1551COMC25	Rohan Singh Chib	Pricing of Multiple Products



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